

**BENEFITS BROKERS & CONSULTANTS** 



# Grow your business and strengthen your client relationships.

If your current General Advisor isn't providing enough employee benefits and workplace retirement plan options to keep you relevant and "sticky" to your client base, or if you're struggling to stay on top of the latest benefits and retirement legislation, regulatory reforms, and trends for your clients' increasingly diverse workforces, don't worry we can help.

### We're an extension of your team.

From employee benefits to retirement plans—and all the backend service support and compliance guidance that comes with them—we work alongside you to ensure client success and retention. This includes a fully-staffed contact center, independent marketing support and more.

#### **Employee Benefits**

- Benefits Consulting & Design
- Benefits Administration
- Education, Communication & Enrollment
- Core Benefits
- HSAs, FSAs, HRAs
- Self-Funded Programs
- Voluntary Worksite Benefits
- Other Healthcare Options
- Marketing Support

#### **Retirement Plans**

- 401(k)
- 403(b)
- 457(b)
- 401(a)
- Specialty Retirement Plans
- Consulting, Design and Administration
- Education, Communications & Enrollment
- Third-Party Administration
- Recordkeeping
- Defined Benefit Plan Actuarial Services
- Investment Advisory Services
- Marketing Support

#### Compliance

- Compliance Guidance Services & Support
- Plan Document Audit Support
- Affordable Care Act & Human Resources Consulting
- Leave Administration
- Dept. of Labor Notices
- 5500 Preparations & Filing, Audit Support
- Marketing Support



## About Us

Simply put, we are one of the nation's largest independent, privately held firms specializing in employee benefits, retirement plans and all their associated compliance needs. Since 2008, we have grown by acquiring over 60 local and national firms that have been trusted members of their communities for decades. Independently certified as a "Best Places to Work — USA" company, we currently serve more than 18,000 employer groups and 3.6 million plan participants nationally.



### Partner with People Who Know Benefits Brokers & Consultants

nd deep relationship	s with all the nationa	l carriers of the lead	ing insurance products
18,000+	3.6M	\$900M	\$125B
Total Employer	Plan	Premiums	Assets Under
Clients	Participants		Management

## **Our Approach**

#### Combined with proprietary easy-to-use technology.



#### **Our Difference**

Helping you take care of the health and financial wellness of your clients' #1 resource — their people — today and tomorrow.

Let's have a conversation. It's that simple.